

## New Episode of Transaction Talk | Buying and Selling Commercial Real Estate Trends

By RIW on April 29, 2025



Check out the latest episode of Transaction Talk featuring Dave Killen, a commercial real estate broker at LandVest, a firm specializing in customized commercial real estate solutions. Dave shares his expertise on everything from complex property valuations to identifying the right buyers for unique properties. Tune in to learn about the challenges of valuing businesses alongside real estate, the implications of a business not paying rent, and why business owners should engage a broker sooner rather than later. Dave also breaks down the nuances of 1031 exchanges, the importance of due diligence in real estate and business deals, and how LandVest's sophisticated marketing network helps connect sellers with the right buyers, even when the ideal buyer isn't obvious. Don't miss this insightful conversation packed with expert advice on navigating the complexities of commercial real estate!

[Listen to the full episode and subscribe to Transaction Talk here.](#)

Transaction Talk is a podcast co-hosted by RIW shareholder [Eric Sigman](#) and Jennifer Fox, the president of Transworld Boston. The podcast provides a 360-degree view of the current Boston M&A market and breaks down the deal process from a business, brokerage and legal perspective.

POSTED IN: [CORPORATE & BUSINESS](#), [NEWS](#), [TRANSACTION TALK](#)

### PROFESSIONALS

[Eric M. Sigman](#)

### PRACTICES

[Commercial Real Estate](#)