

New Episode of Transaction Talk | Exit Wise: Legacy & Estate Planning

By RIW on May 29, 2025



Check out the latest episode of Transaction Talk featuring Neil Cohen, an estate planning attorney at RS Law LLP, who specializes in business succession, probate administration, and both simple and complex estates. Neil begins the conversation by defining estate planning and explaining why it's essential for all businesses. Then, he explores the differences between a will and a trust, what it means to avoid probate, why setting up a will or trust should be your top priority, and how estate planning informs succession planning. He also uncovers the consequences of not having a will or trust when incapacitated during a sale as a business owner, why many procrastinate on their estate planning, why a healthcare proxy matters, and where spouses fit into the various components of estate planning.

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Transaction Talk is a podcast co-hosted by RIW shareholder [Eric Sigman](#) and Jennifer Fox, the president of Transworld Boston. The podcast provides a 360-degree view of the current Boston M&A market and breaks down the deal process from a business, brokerage and legal perspective.

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