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Deborah Pechet Quinan *Shareholder*

Call: 617-742-4200 | Email: dq@riw.com

PRACTICE AREAS

Corporate & Business

Trusts & Estates

EDUCATION

LL.M. in Taxation, Boston University School of Law
- Graduated in top 10% of class

J.D, Suffolk University Law School, *cum laude*
- Case Comment Author, Suffolk Transnational Law Journal

B.A, Hamilton College
- Departmental Honors in Comparative Literature

ADMISSIONS

Commonwealth of Massachusetts

United States Tax Court

OVERVIEW

Deborah Pechet Quinan is a shareholder of the firm and Chair of the Trusts & Estates Group. Her practice is concentrated in the areas of estate planning, tax planning, and the administration of trusts and estates, with an emphasis on estate and business succession planning for individuals, closely-held business owners, entrepreneurs and corporate executives. Her practice includes estate planning for retirement assets, international estate planning and charitable giving. Deborah also coordinates closely with other advisors in assisting clients with their financial planning needs.

Business Succession Planning

Deborah works with closely-held business owners to ensure that valuable business interests pass to surviving family members in a manner that minimizes potential partner disputes. Deborah works to ensure that funded buy-sell agreements are put into place where appropriate, and are coordinated with the client's estate plan, including estate tax and income tax minimization strategies. Deborah is experienced with the implementation of Charitable Remainder Trusts, Grantor Retained Annuity Trusts, Generation-Skipping Trusts, and other techniques to shift highly appreciating assets to clients' children or trusts for their children, at the lowest possible estate and gift tax cost allowed under current law.

Estate Planning

Deborah assists clients in creating intergenerational wealth transfer plans to achieve their tax and personal objectives. This includes techniques designed to minimize or avoid federal and state estate taxes, including revocable trusts in the core testamentary estate plan, designing and implementing annual gift programs, as well as more sophisticated trusts such as irrevocable life insurance trusts, qualified personal residence trusts, generation-skipping trusts, and grantor retained annuity trusts. Moving assets into trusts during life for the benefit of future generations minimizes the client's future estate tax liability, thereby preserving more wealth for the client's family. Deborah works with family law counsel in structuring premarital and separation agreements, as well as restructuring estate plans to minimize divorcing spouse's potential claims. Deborah is also experienced with estate administration, and counsels executors and trustees in this regard.

International Estate Planning

Deborah is experienced in addressing the unique needs of clients who reside in the United States but are not citizens of this country, and of clients who are U. S. citizens but reside abroad. For example, she utilizes Qualified Domestic Trusts for her married clients who have such a need. In addition, Deborah also has experience in helping clients plan for their immigration to this country.

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ASSOCIATIONS & ORGANIZATIONS

- American Bar Association
- Boston Bar Association
  - Trusts & Estates Section, Former Co-Chair
  - Estate Planning Committee, Former Co-Chair
- Boston Estate Planning Council
- Boston Probate and Estate Planning Forum
- Bentley College Financial and Tax Planning Program, Board of Advisors (Past member)
- Massachusetts Bar Association Massachusetts Uniform Trust Code Committee (Past member)
- Massachusetts Continuing Legal Educations Estate Planning Curriculum Committee

PRIOR AFFILIATIONS

- State Street Corporation; Global Advisors' Private Asset Management division
  - National Director of Estate & Financial Planning Services
- Ernst & Young- New England Area Director of Estate and Business Succession Planning
  - Associate Director of the Ernst & Young Center for Family Wealth Planning
- Rackemann, Sawyer, & Brewster, Director

COMMUNITY & CHARITABLE INVOLVEMENT

- The Essex County Community Foundation, Danvers, Massachusetts
  - Board of Trustees (past member)
  - Executive Committee (past member)
  - Past Chair of Planned Giving Committee
- Glen Urquhart School, Beverly Farms, Massachusetts
  - Board of Trustees
  - Advancement Committee
- Masconomet Girls Soccer Boosters
  - Board Member
- Temple Ner Tamid, Peabody, Massachusetts
  - Board of Trustees
  - Planned Giving Committee Chair
  - Religious School Committee Co-Chair
- Town of Topsfield, Topsfield Cultural Council

HONORS & AWARDS

- Top Women Attorneys in Massachusetts, Boston Magazine, November 2013
- Boston's Top Ten Lawyers in the Boston Womens Business Journal 2005 Readers Poll
- Massachusetts Super Lawyer, 2005-2012
- New England Super Lawyer, 2009 & 2012 Chosen as one of the Top 100 Lawyers in the Country by Worth Magazine, December, 2006 and December, 2008

- Martindale-Hubbell AV Preeminent Rating for 10 years running

PUBLICATIONS

- Over 150 speaking engagements from 1985 through the present, on various tax and estate planning topics to lay, charitable and professional audiences, including radio, television, and satellite television appearances.
- Suffolk Transnational Law Journal, Volume IX, number 1, Spring 1985, Case Comment: *Immigration - Border Searches United States v. Mosquera-Ramirez*.
- Best of MCLE Journal, May, 1995; *Special Purpose Trusts.*
- Boston Business Journal Estate & Retirement Planning Supplement, October, 2001; *Section 529 Plans: What You Need to Know*.
- *MCLE Drafting Irrevocable Trusts in Massachusetts,* Contributing Author
- *MCLE Drafting Estate Plans*, Contributing Author
- Numerous technical outlines published in MCLE seminar books for panels Deborah lectured on. Quoted in Bloomberg Wealth Manager magazine, The Wall Street Journal, Bloomberg Personal Finance magazine, Money magazine, American Banker, and The Boston Business Journal