

Gary Bubb

SHAREHOLDER

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OVERVIEW

Gary Bubb is a shareholder in the firm's **Corporate & Business Department** and **Mergers & Acquisitions Group**. With more than 35 years of experience, he represents privately held companies across a wide range of industries, including software, manufacturing, hospitality, retail, and life sciences.

Gary is a versatile corporate attorney with a strong background in taxation and securities law. He advises middle-market companies on structuring mergers and acquisitions, private equity transactions, exempt private placements, and inbound foreign investments in the most tax-efficient manner. He holds an LL.M. in Taxation from Boston University and is an experienced C-corporation and partnership tax practitioner.

Gary also counsels C-level executives on the structure and tax treatment of equity and deferred compensation arrangements, as well as participation in change-in-control transactions. His clients benefit from his ability to integrate sophisticated tax analysis with practical corporate advice, providing comprehensive and efficient legal representation.

In addition to his M&A and tax practice, Gary handles a variety of general corporate matters, including private securities offerings, LLC operating agreements, cross-border investments, and the negotiation of credit facilities with regional and national banks. Clients value his candid, direct approach and his ability to navigate complex legal issues with clarity and precision.

ASSOCIATIONS & ORGANIZATIONS

- American Bar Association, Taxation Section
- Association for Corporate Growth
- Boston Bar Association, Member of Securities Section
- Massachusetts Bar Association
- North Shore Technology Council

HONORS & AWARDS

- Massachusetts Super Lawyers, Banking/Corporate (2025)
- Massachusetts Lawyers Weekly Go-To Taxation Attorney (2024)
- *Boston Magazine* Top Lawyer (2023, 2024, 2025)

REPRESENTATIVE MATTERS

- Counsel to food service supply chain solutions provider in \$450M credit facility with

PRACTICE AREAS

- Cannabis
- Corporate & Business
- Corporate Divorce / Business & Shareholder Disputes
- Emerging Companies
- Mergers & Acquisitions
- Private Placements
- Business Tax

EDUCATION

- B.A. Gordon College, 1974
- J.D. Suffolk University Law School, *cum laude*, 1982
- LL.M. in Taxation Boston University, 1984

ADMISSIONS

- All Massachusetts Courts

national asset-based lender.

- Represented food service supply chain solutions provider in 25 middle market acquisitions, including a \$200M acquisition of a restaurant supply chain technology provider.
- Co-counsel to designer/manufacturer of custom automation equipment in \$195M sale to a portfolio company of a large middle market private equity firm.
- Co-counsel to web services consultant in \$30M sale to national cloud service provider .
- Represented medical device coatings provider in numerous acquisitions of companies with discrete masking, coating application, surface treatments and marking specialties.
- Co-counsel to sterile medical needle manufacturer with enterprise value of \$130M in sale to life sciences private equity firm.
- Co-counsel to internet content management solutions provider in \$45M sale to middle market business services private equity firm.
- Co-counsel to building materials and services provider in \$280M sale to national structural building products supplier.
- Co-counsel to veterinary services group with enterprise value of \$240M in sale to healthcare services private equity firm.
- Counsel to Massachusetts adult day care provider in \$12M asset sale to national adult day health provider.
- Represented Precision Coating Co., Inc. in their acquisition of Boyd Coatings Research Co., Inc.
- Represented over 150 executives of large middle market and publicly traded companies in career transitions and change of control transactions.
- Represented Boston-based marketing strategy firm in negotiations of numerous master services agreements with big pharma companies.

PUBLICATIONS

- **Equity Grants to LLC Employees Can Trigger Unintended Tax Consequences** (June 2017)
- **SEC Crowdfunding Regulations: Crowded with Obstacles** (May 2016)
- **"Amnesty" for Massachusetts Taxpayers** (July 2014)
- **Final Notice – Last Chance to Fix Non-Conforming Compensation Plans**
- Important Changes in Federal Tax Law Regarding Employee Stock Option

TESTIMONIALS

Client Quote

"Gary and his firm are exceptionally responsive in these very time and issue intensive periods and provide very high quality legal services both relating to the acquisition and deal financing along with tax, general corporate, and employment subjects. Our counter parties often retain national firms but our counsel help us keep ball-control, and we find we get consistently superior value out of our engagement. Consequently, Gary has been a key contributor to our success."

Tim Cabot, President & CEO, Katahdin Industries, Inc.