

# **Mergers & Acquisitions**

#### **APPROACH**

Ruberto, Israel & Weiner's Mergers & Acquisitions Group is committed to closing deals on your terms. We never lose sight of the ultimate goal – strategic, tax-efficient transactions closed on time and on budget. Our deep industry and legal experience allows us to identify, anticipate, and respond to relevant third-party and other collateral issues before they become problems or compromise a deal.

#### TEAM

The M&A Group consists of highly experienced transactional lawyers, some of whom are certified public accountants or hold advanced degrees in taxation. For each transaction, we assemble a team led by an M&A partner with extensive relevant experience and supported by appropriate-level associates, paralegals, and administrative staff.

When a transaction demands specialized knowledge and skills, we draw on the abilities of attorneys from other practice areas, including Tax Law, Banking, Finance & Lending, Bankruptcy, Technology, Energy, Employment, and Litigation.

### CONTACT

What strategic growth plans do you have today? For more information, contact **Russell Stein**, Mergers & Acquisitions Group Chair, at (617) 570-3529 or **rns@riw.com**.

## **SERVICES**

Ruberto, Israel & Weiner represents clients in acquisitions and divestitures, including mergers, tax-free reorganizations, spin-offs, and recapitalizations.

Recent transactions include the \$175 million acquisition of client Harmonix Music Systems, Inc. by Viacom's MTV Networks. For a full list of client transactions, please contact the firm.

### **REPRESENTATIVE MATTERS**

- Seller's counsel in \$60MM sale of family-owned trucking company, including 13 freight terminal locations across three states, 800 employees, and more than 850 pieces of equipment.
- Seller's counsel in sale of majority interest in \$22MM freight forwarding business through asset sale transaction, with retained interest in resulting entity.

### **CONTACT**

**Russell N. Stein** 

(617) 570-3529

Send Email

**Colby S. Trace** 

### **PROFESSIONALS**

Christopher R. Agostino Gary Bubb Bethany A. Grazio Eric M. Sigman Russell N. Stein



- Served as legal counsel to Signet for Pavion Acquisition. Read more here.
- Served as legal counsel to Merrimack Valley Plastics (MVP) for Envases USA acquisition.
  Read the full article here.
- Served as seller's counsel for Privio IT, LLC in major technology transaction. Full details here.
- \$300M sale of a lumber company
- \$260M acquisition of a software company
- \$260M sale of a group of veterinary hospitals
- \$130M sale of a medical device company
- \$70M sale of a network security company
- \$500M acquisition of chemical company
- \$150M cross border sale/leaseback transaction in the transportation industry
- \$135M merger of a private software company with a publicly held hardware company
- \$135M debtor in possession retail revolving credit facility
- \$40M sale of uniform manufacturer and rental company
- \$36M acquisition of medical device company
- \$35M sale of software company to publicly traded software company for stock and cash
- \$32M sale of traditional manufacturing company
- \$26M acquisition of automobile dealer and related real estate
- \$25M acquisition of composite materials supplier to oil and gas exploration industry with operations in Texas, Massachusetts and United Kingdom
- \$21M acquisition of automobile dealer and related real estate
- \$20M sale of investor relations firm to worldwide advertising and public relations holding company
- \$20M acquisition of limousine company
- \$20M sale of business for metal fabrication and systems integration services to OEMs serving the electronics industry
- \$20M sale of waste management business
- \$20M sale of an instrumentation company to a financial buyer
- \$20M merger between two manufacturers
- \$15M investment by a venture capital firm in a software business
- \$10M acquisition of chemical company
- \$10M sale of lawn care business
- \$10M revolving credit facility for toy retailer
- \$8M acquisition of a managing general underwriter and claims administrator for selfinsured group medical plan insurers
- \$7M acquisition of global marketing consulting firm
- \$6.5M acquisition of publishing company
- \$5M purchase of a scientific instruments company
- \$5M sale of retail college bookstore chain of 9 stores
- \$4.9M private placement investment in an Internet service company
- \$4M sale of a technology consulting company