

## New Episode of Transaction Talk | Important Business Trends Happening in 2024

By RIW on January 11, 2024



Check out the latest episode of Transaction Talk featuring Andy Cagnetta, CEO of Transworld, as he shares his extensive experience in commercial real estate and business sales. In this episode, Andy reflects on the market changes from 2019 to 2023 and provides his predictions for 2024, including the challenges posed by interest rates and the unprecedented buying power of private equity firms. He discusses the importance of timing in selling a business, the value of preparing for the sale of a business, and the upcoming wealth transfer from Baby Boomers to younger generations.

Transaction Talk is a podcast co-hosted by RIW shareholder **Eric Sigman** and Jennifer Fox, the president of Transworld Boston. The podcast provides a 360-degree view of the current Boston M&A market and breaks down the deal process from a business, brokerage and legal perspective.

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